

**ALLIANCE OF DOMESTIC FIRMS (DFA) & DOMESTIC FURNITURE BRANDS**

**Table 1: Domestic Firm Sales and Market Share Data**

Firm	Product Category	Sales (USD)	Domestic Sales (USD)				Export Sales (USD)				Total Sales (USD)				Market Share (%)
			Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	
1	Home Textiles	1200000	300000	300000	300000	300000	0	0	0	0	0	0	0	0	12.0
2	Home Textiles	1000000	250000	250000	250000	250000	0	0	0	0	0	0	0	10.0	
3	Home Textiles	800000	200000	200000	200000	200000	0	0	0	0	0	0	0	8.0	
4	Home Textiles	600000	150000	150000	150000	150000	0	0	0	0	0	0	0	6.0	
5	Home Textiles	400000	100000	100000	100000	100000	0	0	0	0	0	0	0	4.0	
6	Home Textiles	200000	50000	50000	50000	50000	0	0	0	0	0	0	0	2.0	
7	Home Textiles	150000	40000	40000	40000	40000	0	0	0	0	0	0	0	1.5	
8	Home Textiles	100000	30000	30000	30000	30000	0	0	0	0	0	0	0	1.0	
9	Home Textiles	80000	20000	20000	20000	20000	0	0	0	0	0	0	0	0.8	
10	Home Textiles	60000	15000	15000	15000	15000	0	0	0	0	0	0	0	0.6	
11	Home Textiles	40000	10000	10000	10000	10000	0	0	0	0	0	0	0	0.4	
12	Home Textiles	30000	7500	7500	7500	7500	0	0	0	0	0	0	0	0.3	
13	Home Textiles	20000	5000	5000	5000	5000	0	0	0	0	0	0	0	0.2	
14	Home Textiles	15000	4000	4000	4000	4000	0	0	0	0	0	0	0	0.15	
15	Home Textiles	10000	3000	3000	3000	3000	0	0	0	0	0	0	0	0.1	
16	Home Textiles	8000	2000	2000	2000	2000	0	0	0	0	0	0	0	0.08	
17	Home Textiles	6000	1500	1500	1500	1500	0	0	0	0	0	0	0	0.06	
18	Home Textiles	4000	1000	1000	1000	1000	0	0	0	0	0	0	0	0.04	
19	Home Textiles	3000	750	750	750	750	0	0	0	0	0	0	0	0.03	
20	Home Textiles	2000	500	500	500	500	0	0	0	0	0	0	0	0.02	
21	Home Textiles	1500	400	400	400	400	0	0	0	0	0	0	0	0.015	
22	Home Textiles	1000	300	300	300	300	0	0	0	0	0	0	0	0.01	
23	Home Textiles	800	200	200	200	200	0	0	0	0	0	0	0	0.008	
24	Home Textiles	600	150	150	150	150	0	0	0	0	0	0	0	0.006	
25	Home Textiles	400	100	100	100	100	0	0	0	0	0	0	0	0.004	
26	Home Textiles	300	75	75	75	75	0	0	0	0	0	0	0	0.003	
27	Home Textiles	200	50	50	50	50	0	0	0	0	0	0	0	0.002	
28	Home Textiles	150	40	40	40	40	0	0	0	0	0	0	0	0.0015	
29	Home Textiles	100	30	30	30	30	0	0	0	0	0	0	0	0.001	
30	Home Textiles	80	20	20	20	20	0	0	0	0	0	0	0	0.0008	
31	Home Textiles	60	15	15	15	15	0	0	0	0	0	0	0	0.0006	
32	Home Textiles	40	10	10	10	10	0	0	0	0	0	0	0	0.0004	
33	Home Textiles	30	7.5	7.5	7.5	7.5	0	0	0	0	0	0	0	0.0003	
34	Home Textiles	20	5	5	5	5	0	0	0	0	0	0	0	0.0002	
35	Home Textiles	15	4	4	4	4	0	0	0	0	0	0	0	0.00015	
36	Home Textiles	10	3	3	3	3	0	0	0	0	0	0	0	0.0001	
37	Home Textiles	8	2	2	2	2	0	0	0	0	0	0	0	0.00008	
38	Home Textiles	6	1.5	1.5	1.5	1.5	0	0	0	0	0	0	0	0.00006	
39	Home Textiles	4	1	1	1	1	0	0	0	0	0	0	0	0.00004	
40	Home Textiles	3	0.75	0.75	0.75	0.75	0	0	0	0	0	0	0	0.00003	
41	Home Textiles	2	0.5	0.5	0.5	0.5	0	0	0	0	0	0	0	0.00002	
42	Home Textiles	1.5	0.4	0.4	0.4	0.4	0	0	0	0	0	0	0	0.000015	
43	Home Textiles	1	0.3	0.3	0.3	0.3	0	0	0	0	0	0	0	0.00001	
44	Home Textiles	0.8	0.2	0.2	0.2	0.2	0	0	0	0	0	0	0	0.000008	
45	Home Textiles	0.6	0.15	0.15	0.15	0.15	0	0	0	0	0	0	0	0.000006	
46	Home Textiles	0.4	0.1	0.1	0.1	0.1	0	0	0	0	0	0	0	0.000004	
47	Home Textiles	0.3	0.075	0.075	0.075	0.075	0	0	0	0	0	0	0	0.000003	
48	Home Textiles	0.2	0.05	0.05	0.05	0.05	0	0	0	0	0	0	0	0.000002	
49	Home Textiles	0.15	0.04	0.04	0.04	0.04	0	0	0	0	0	0	0	0.0000015	
50	Home Textiles	0.1	0.03	0.03	0.03	0.03	0	0	0	0	0	0	0	0.000001	
51	Home Textiles	0.08	0.02	0.02	0.02	0.02	0	0	0	0	0	0	0	0.0000008	
52	Home Textiles	0.06	0.015	0.015	0.015	0.015	0	0	0	0	0	0	0	0.0000006	
53	Home Textiles	0.04	0.01	0.01	0.01	0.01	0	0	0	0	0	0	0	0.0000004	
54	Home Textiles	0.03	0.0075	0.0075	0.0075	0.0075	0	0	0	0	0	0	0	0.0000003	
55	Home Textiles	0.02	0.005	0.005	0.005	0.005	0	0	0	0	0	0	0	0.0000002	
56	Home Textiles	0.015	0.004	0.004	0.004	0.004	0	0	0	0	0	0	0	0.00000015	
57	Home Textiles	0.01	0.003	0.003	0.003	0.003	0	0	0	0	0	0	0	0.0000001	
58	Home Textiles	0.008	0.002	0.002	0.002	0.002	0	0	0	0	0	0	0	0.00000008	
59	Home Textiles	0.006	0.0015	0.0015	0.0015	0.0015	0	0	0	0	0	0	0	0.00000006	
60	Home Textiles	0.004	0.001	0.001	0.001	0.001	0	0	0	0	0	0	0	0.00000004	
61	Home Textiles	0.003	0.00075	0.00075	0.00075	0.00075	0	0	0	0	0	0	0	0.00000003	
62	Home Textiles	0.002	0.0005	0.0005	0.0005	0.0005	0	0	0	0	0	0	0	0.00000002	
63	Home Textiles	0.0015	0.0004	0.0004	0.0004	0.0004	0	0	0	0	0	0	0	0.000000015	
64	Home Textiles	0.001	0.0003	0.0003	0.0003	0.0003	0	0	0	0	0	0	0	0.00000001	
65	Home Textiles	0.0008	0.0002	0.0002	0.0002	0.0002	0	0	0	0	0	0	0	0.000000008	
66	Home Textiles	0.0006	0.00015	0.00015	0.00015	0.00015	0	0	0	0	0	0	0	0.000000006	
67	Home Textiles	0.0004	0.0001	0.0001	0.0001	0.0001	0	0	0	0	0	0	0	0.000000004	
68	Home Textiles	0.0003	0.000075	0.000075	0.000075	0.000075	0	0	0	0	0	0	0	0.000000003	
69	Home Textiles	0.0002	0.00005	0.00005	0.00005	0.00005	0	0	0	0	0	0	0	0.000000002	
70	Home Textiles	0.00015	0.00004	0.00004	0.00004	0.00004	0	0	0	0	0	0	0	0.0000000015	
71	Home Textiles	0.0001	0.00003	0.00003	0.00003	0.00003	0	0	0	0	0	0	0	0.000000001	
72	Home Textiles	0.00008	0.00002	0.00002	0.00002	0.00002	0	0	0	0	0	0	0	0.0000000008	
73	Home Textiles	0.00006	0.000015	0.000015	0.000015	0.000015	0	0	0	0	0	0	0	0.0000000006	
74	Home Textiles	0.00004	0.00001	0.00001	0.00001	0.00001	0	0	0	0	0	0	0	0.0000000004	
75	Home Textiles	0.00003	0.0000075	0.0000075	0.0000075	0.0000075	0	0	0	0	0	0	0	0.0000000003	
76	Home Textiles	0.00002	0.000005	0.000005	0.000005	0.000005	0	0	0	0	0	0	0	0.0000000002	
77	Home Textiles	0.000015	0.000004	0.000004	0.000004	0.000004	0	0	0	0	0	0	0	0.00000000015	
78	Home Textiles	0.00001	0.000003	0.000003	0.000003	0.000003	0	0	0	0	0	0	0	0.0000000001	
79	Home Textiles	0.000008	0.000002	0.000002	0.000002	0.000002	0	0	0	0	0	0	0	0.00000000008	
80	Home Textiles	0.000006	0.0000015	0.0000015	0.0000015	0.0000015	0	0	0	0	0	0	0	0.00000000006	
81	Home Textiles	0.000004	0.000001	0.000001	0.000001	0.000001	0	0	0	0	0	0	0	0.00000000004	
82	Home Textiles	0.000003	0.00000075	0.00000075	0.00000075	0.00000075	0	0	0	0	0	0	0	0.00000000003	
83	Home Textiles	0.000002	0.0000005	0.0000005	0.0000005	0.0000005	0	0	0	0	0	0	0	0.00000000002	
84	Home Textiles	0.0000015	0.0000004	0.0000004	0.0000004	0.0000004	0	0	0	0	0	0	0	0.000000000015	
85	Home Textiles	0.000001	0.0000003	0.0000003	0.0000003	0.0000003	0	0	0	0	0	0	0	0.00000000001	
86	Home Textiles	0.0000008	0.0000002	0.											



**Table 4: Domestic Fare Rules & Penalties**

Fare Condition	Alitalia Super Service	Alitalia Value	Alitalia Flexibile
<b>Apply:</b>	EE, E, S, L, T, Y, G, U, L, L, L, C, G, S, W, M, R, V, V, G, Q, D, K, K, A, Z	(M, N, M, M, B, B, B, B)	(Y, Y, F)
<b>Change Fees Per Person Per Sector:</b>	Any changes within 24 hours of booking, provided at least 7 days before the travel date	NL	NL
	Departure 0-3 days	EUR 2000 or basic fare plus taxi, telephone (whichever is lower)	EUR 2000 or basic fare plus taxi, telephone (whichever is lower)
<b>Cancellation Fees Per Person Per Sector:</b>	Any changes within 24 hours of booking, provided at least 7 days before the travel date	NL	NL
	Departure 0-3 days	EUR 2000 or basic fare (whichever is lower)	EUR 2000 or basic fare (whichever is lower)
<b>Change Cancellation allowed (C):</b>	1 week before the departure of flight. For Change Cancellation done within 2 hours of show charges will apply.	2 weeks before the departure of flight. For Change Cancellation done within 2 hours of show, no show charges will apply.	2 weeks before the departure of flight. For Change Cancellation done within 2 hours of show, no show charges will apply.
	<b>No Show</b>	Only taxes refundable	Only taxes refundable

1. In case of 24 hours to 72 hours before departure, the cancellation charges shall be based on the basic fare plus tax charge as indicated for all itineraries unless fare change is already engaged with Basic fare.

**Note:**

1. Taxes charges are applicable per passenger in case of "No-show/No-fly". Basic fare will be refunded.
2. In case of No-show: Application of taxes and other services of fare if any are applicable.
3. Cancellation fees: EUR 2000 or basic fare (whichever is lower).
4. In case of Flight Disruption:
5. In case of flight disruption and reissue to the same fare, no refund.
6. Passenger is taken back to the point of origin by the first available carrier. Full amount to be refunded.
7. Other arrangements for the cancelled sector is made by the passenger(s). Refund of Basic fare for the cancelled sector.
8. The passenger is not taken to the alternate destination in any flight if seats were overbooked. Full refund to date of departure or 72H along with unutilized base and/or taxes, if any.
9. No for-valuation or Cancellation fees applicable on return flights.

**These fares are applicable to flights without stopovers.**

**Operated as per GDS/ETD**